



GROWTH PLAN SESSION WORKSHEET

What are the biggest gaps in your business?

Give yourself a score between 1 and 10 for each category to get your complete score and discover where you should focus your energy in the next 90 days.

	Colour
Scalable Delivery Systems	
Automated Systems	
People Systems	
Client Systems	
Repeatable & Predictable Sales	
Irresistible Offer	
Signature Solution	
Enrollment System	
Multiple Lead Streams	
Ideal Client	
Positioning	
Client Attraction	

Score Tally	QTY	SUB TOTAL
Red = 2		
Yellow = 5		
Green = 10		

Your Total Score is
[]

Your Biggest Gaps are _____ ,
_____ and _____

Please work through this assessment of your business and be very honest with how your business is performing in each of these 9 areas.

This will ensure our call will be highly valuable and specific to your situation.

Do not dig too deep into analysis. Your general feeling on business performance will do. If we begin working together, we will dig deeper into specifics.

Send us your score before we have the call you.

Submit Scores Here: <https://thevirtualedge.com/b2b-thanks/>

